

SunCon

RM1.91 - OUTPERFORM

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6 October 2023

Malaysia

Infrastructure

SCOG.KL Reuters **SCGB MK Bloomberg**

Priced on 5 October 2023 KLSE Comp @ 1,415.6

12M hi/lo RM1.95/1.43

12M price target RM2.08 ±% potential +9%

Shares in issue 1.292.9m Free float (est.) 45.6%

US\$534m Market cap 3M ADV US\$0.2m

Foreign s'holding 1.0%

Major shareholders

Sunway Berhad 54.4%

Sungei Way Corp Sdn Bhd 10.1%

Blended ESG Score (%)*	
Overall	75.9
Country average	71.2
GEM sector average	71.5
*Click to visit company page on cls	a.com for details

Stock performance (%)

12M

3M

Absolute	(0.5)	17.2	22.4
Relative	2.2	15.1	22.9
Abs (US\$)	(0.5)	17.2	23.0
2.0 (RM)		(%)	150
1.9-	West of the second	A STANSON OF THE STAN	- 100
1.7	1	Althor Park	1 50
1.6-	L. Acres	/ " "\	- 50
V/W/	MAJAH. MA	•	
1.4	AM. Alla.	· ·	
A./Ny	Oct-22	Apr-23	

Source: Bloomberg

On the double

Guidance on order book wins surpassed with two announced jobs

SunCon made several announcements, including a data centre award in Johor and a warehouse job in Port Klang. These two jobs secured its 2023 wins above its guidance but met our estimate. We raise our PE-based target price from RM1.95 to RM2.08 as we roll forward our earnings base year to FY25. SunCon may also start some work on the Vietnam power plant, which may expose it to some risk.

Another data centre award

Including its 50% share in the Kajima-Suncon JV and the K2 data centre project, the total job awards for 2023 is at RM2.2bn. This is above of its RM2bn guidance but in line with our full-year estimate. The K2 data centre project was awarded by K2 Strategic Infrastructure Malaysia. While the RM190m value of this award is smaller than its earlier data centre job of RM1.7bn, the 14-month duration is relatively fast, so we think the margin will be at the higher end of the 5%-8% typical guidance.

Same playbook on a larger contract for a warehouse

The Daiso global distribution centre (GDC) award is RM595.4m, in which SunCon has a 50% share (RM298m) in an unincorporated joint venture with Japanese contractor Kajima. Warehouse jobs are not frequent for SunCon, although the playbook is familiar. In 2017, SunCon was awarded a smaller RM140m warehouse job for Nippon Express, wherein it also partnered with Japanese firm Taisei Corp. The Daiso award has a higher price tag at RM352psf, versus that of Nippon Express at c.RM205psf. Thus, we estimate its pre-tax margin at a decent 6%.

SunCon's work on Vietnam power plant may expose it to some payment risk

The Song Hau 2 thermal power plant has been awaiting a notice to proceed (NTP), which has now been extended to June 2024 under an addendum. This indicates the US\$2.42bn project, in which SunCon has a 55% share as a contractor, may still be facing challenges to achieving financial close. This project has not been included in SunCon's order book. However, under a limited NTP (addendum), up to US\$9.5m of works from the original contract amount can be carried out first. In our view, this may expose SunCon to some payment risk, though we believe the company would ensure funds are earmarked for repayment by the project owner.

Target price increases to RM2.08 based on rollover of base year to FY25

We maintain our earnings estimates, as our job win forecast for 2023 has been met. Guidance of RM2bn is also unchanged. We roll forward our earnings base year to FY25, lifting our target price from RM1.95 to RM2.08, based on a 14x PE multiple.

Financials					
Year to 31 December	21A	22A	23CL	24CL	25CL
Revenue (RMm)	1,729	2,155	2,562	2,888	2,776
Net profit (RMm)	113	142	142	178	188
EPS (sen)	8.7	11.0	11.0	13.7	14.5
CL/consensus (13) (EPS%)	-	-	100	110	108
EPS growth (% YoY)	54.7	26.4	(0.4)	25.2	5.8
PE (x)	21.9	17.3	17.4	13.9	13.1
Dividend yield (%)	2.7	2.9	3.5	3.9	4.2
FCF yield (%)	7.4	(14.3)	(4.4)	4.8	2.7
PB (x)	3.5	3.3	3.1	2.8	2.6
ROE (%)	16.9	19.8	18.5	21.2	20.4
Net debt/equity (%)	(63.9)	(1.3)	20.0	18.2	22.4

Source: www.clsa.com









Financials at a glance

Revenue	Year to 31 December	2021A	2022A	2023CL	(% YoY)	2024CL	2025CL
Revenue		2021A	ZUZZA	2023CL	(% 101)	2024CL	ZUZJCL
Cogs (e-DAA) (1.566) (1.745) (2.321) (2.004) (2.467) GGSs Profit (e-DBA) 164 210 231 9.7 282 309 GGS And other expenses -							
Soss Profit (ex-D&A)					18.9		
SGAM and other expenses - - - - - - - - -							
Open	·				9.7		309
Depreciation/amortisation (27) (24) (34) (38) (49) (49) (56) (13) (13) (20) (27)	•				0.7		200
Op Ebith 136 187 107 5.5 243 200 Other non-Op items 5 2 2 5 2	•				9.7		
Net interest incr(exp) 11 (4) (13) (20) (27) (27) (27) (27) (27) (27) (27) (27	•				5.5		
Other non-Op items	•				5.5		
Profit before tax					5		
Taxation	•						
Profit after tax					0.0		
Minority interest 2					7		
Net profit							
Adjusted profit 113 142 142 (0.4) 178 188 Cashfilow (RMm) 2021A 2022A 2023CL (% YoV) 2024CL 2025CL Operating profit 136 187 197 5.5 243 260 Operating profit 136 187 197 5.5 243 260 Working capital changes 83 (382) (233) 49 (40) (45) (47) (45) (47) (45) (47) (45) (47) (45) (47) (46) (47) (46) (47) (40) (40) 187 258 (45) (47) (45) (47) (47) (45) (47) (48) (49) (47) (48) (49) <th< td=""><td>•</td><td>113</td><td>142</td><td></td><td>(0.4)</td><td></td><td>188</td></th<>	•	113	142		(0.4)		188
Operating profit 136 187 197 5.5 243 260 Depreciation/amortisation 27 24 34 42.6 38 49 Working capital changes 83 (382) (233) (49) (4) Other items (29) (68) (37) (45) (47) Net operating cashflow 218 (240) (40) 187 258 Capital expenditure (35) (112) (70) (70) (190) Fee cashflow 183 (352) (110) 117 68 M&A/Others (19) 29 12 (5.79) 11 15 Net investing cashflow (54) (83) (58) (59) (175) Increase in Ioans (71) 233 150 (35.6) 150 270 Dividends (52) (90) (89) (98) (98) (103) Increase in Ioans (71) 233 150 (35.6) 150	Adjusted profit	113	142	142	(0.4)	178	188
Operating profit 136 187 197 5.5 243 260 Depreciation/amortisation 27 24 34 42.6 38 49 Working capital changes 83 (382) (233) (49) (4) Other items (29) (68) (37) (45) (47) Net operating cashflow 218 (240) (40) 187 258 Capital expenditure (35) (112) (70) (70) (190) Fee cashflow 183 (352) (110) 117 68 M&A/Others (19) 29 12 (5.79) 11 15 Net investing cashflow (54) (83) (58) (59) (175) Increase in Ioans (71) 233 150 (35.6) 150 270 Dividends (52) (90) (89) (98) (98) (103) Increase in Ioans (71) 233 150 (35.6) 150	Cashflow (RMm)	2021A	2022A	2023CL	(% YoY)	2024CL	2025CL
Depreciation/amortisation 27		136					
Other items (29) (68) (37) (45) (47) (47) (47) (47) (47) (47) (47) (47	Depreciation/amortisation	27			42.6	38	
Other items (29) (68) (37) (45) (47) Net operating cashflow 218 (240) (40) 187 258 Capital expenditure (35) (112) (70) (70) (190) Free cashflow 183 (352) (110) 117 68 McA/Others (19) 29 12 (57.9) 11 15 Net investing cashflow (54) (83) (58) (59) (175) Dividends (52) (90) (89) (35.6) 150 270 Dividends (52) (90) (89) (98) (103) Net equity raised/other - 0 - 0 0 0 Net financing cashflow (122) 143 61 (57.5) 52 167 Incr/(dec) in net cash 42 (180) (37) 180 252 167 Incr/(dec) in net cash 42 (180) (37) 180 252 <t< td=""><td>Working capital changes</td><td>83</td><td>(382)</td><td>(233)</td><td></td><td>(49)</td><td>(4)</td></t<>	Working capital changes	83	(382)	(233)		(49)	(4)
Capital expenditure (35) (112) (70) (70) (190) Free cashflow 183 (352) (110) 117 68 MsA/Others (19) 29 12 (57.9) 111 15 Net investing cashflow (54) (83) (58) (59) (175) Dividends (52) (90) (89) (98) (103) Net equity raised/other - 0 - 0 0 Net financing cashflow (122) 143 61 (57.5) 52 167 Incr/(decr) in net cash 42 (180) (37) 180 250 Exch rate movements 14 (24) (2) (29) (40) Balance sheet (RMm) 2021A 2022A 202CL (% YoY) 2024L 2025CL Exch rate movements 14 (24) (2) (29) (40) Balance sheet (RMm) 2021A 2022A 202CL (% YoY) 2024L 2025CL <td></td> <td>(29)</td> <td></td> <td>(37)</td> <td></td> <td>(45)</td> <td></td>		(29)		(37)		(45)	
Free cashflow	Net operating cashflow	218	(240)	(40)		187	258
M&A/Others (19) 29 12 (57.9) 11 15 Net investing cashflow (54) (83) (58) (59) (175) 270 Dividends (71) 233 150 (35.6) 150 270 Dividends (52) (90) (89) (98) (103 Net equity raised/other - 0 - 0 0 0 0 0 103 Net equity raised/other 1 0	Capital expenditure	(35)	(112)	(70)		(70)	(190)
Net investing cashflow (54) (83) (58) (59) (175)	Free cashflow	183	(352)	(110)		117	68
Increase in loans	M&A/Others	(19)	29	12	(57.9)	11	15
Dividends (52) (90) (89) (98) (103)	Net investing cashflow			(58)			
Net equity raised/other Net financing cashflow (122) 143 61 (57.5) 52 167 Incr/(decr) in net cash 42 (180) (37) 180 250 Exch rate movements 14 (24) (2) (2) (29) (40) Balance sheet (RMm) 2021A 2022A 2023CL (X vov) 2024CL 2025CL Cash & equivalents 696 492 453 (7.8) 604 814 Accounts receivable 850 989 1,404 42 1,582 1,521 Other current assets 66 157 142 (9.7) 145 145 Fixed assets 125 372 408 9.7 440 580 Investments 127 223 223 0 223 0 223 Intangible assets 127 223 223 0 223 Intangible assets 128 372 408 9.7 440 580 Investments 127 223 223 0 223 Intangible assets 1 4 4 0 4 0 4 4 Total assets 1 8 4 2,236 2,634 17.8 2,998 3,287 Short-term debt 1 93 172 172 0 172 172 172 Accounts payable 891 971 1,099 19.8 1,228 11.62 Other current liabs 8 14 14 0 14 14 Long-term debt/CBs 145 309 459 48.6 609 879 Provisions/other LT liabs 10 3 3 3 0 3 3 Shareholder funds 699 737 796 8 878 Minorities/other equity 186 84 2,236 2,634 17.8 2,998 3,287 Total liabs & equity 1,864 2,236 2,634 17.8 2,998 3,287 Ratio analysis 2021A 2022A 2023CL (X vov) 2024CL 2025CL Revenue growth (X vov) 11.4 24.6 18.9 12.7 (3.9) Ebit dam argin (X) 7.9 5 9.8 9.0 9.7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 11.1 Ebit margin (X) 7.9 5 9.8 9.0 9.7 7 7 8.4 9.4 Even of the provisions of t	Increase in loans				(35.6)		
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Revenue growth (% YoY) 11.4 24.6 18.9 12.7 (3.9) Ebitda margin (%) 9.5 9.8 9.0 9.7 11.1 Ebit margin (%) 7.9 8.7 7.7 8.4 9.4 Net profit growth (%) 54.7 26.4 (0.4) 25.2 5.8 Op cashflow growth (% YoY) 201.1 (210.4) nm nm nm 37.5 Capex/sales (%) 2.0 5.2 2.7 2.4 6.8 Net debt/equity (%) (63.9) (1.3) 20.0 18.2 22.4 Net debt/Ebitda (x) - - 0.8 0.6 0.8 ROE (%) 16.9 19.8 18.5 21.2 20.4						2024CL	
Ebitda margin (%) 9.5 9.8 9.0 9.7 11.1 Ebit margin (%) 7.9 8.7 7.7 8.4 9.4 Net profit growth (%) 54.7 26.4 (0.4) 25.2 5.8 Op cashflow growth (% YoY) 201.1 (210.4) nm nm nm 37.5 Capex/sales (%) 2.0 5.2 2.7 2.4 6.8 Net debt/equity (%) (63.9) (1.3) 20.0 18.2 22.4 Net debt/Ebitda (x) - - 0.8 0.6 0.8 ROE (%) 16.9 19.8 18.5 21.2 20.4	<u> </u>				(se real)		
Ebit margin (%) 7.9 8.7 7.7 8.4 9.4 Net profit growth (%) 54.7 26.4 (0.4) 25.2 5.8 Op cashflow growth (% YoY) 201.1 (210.4) nm nm nm 37.5 Capex/sales (%) 2.0 5.2 2.7 2.4 6.8 Net debt/equity (%) (63.9) (1.3) 20.0 18.2 22.4 Net debt/Ebitda (x) - - 0.8 0.6 0.8 ROE (%) 16.9 19.8 18.5 21.2 20.4							
Net profit growth (%) 54.7 26.4 (0.4) 25.2 5.8 Op cashflow growth (% YoY) 201.1 (210.4) nm nm nm 37.5 Capex/sales (%) 2.0 5.2 2.7 2.4 6.8 Net debt/equity (%) (63.9) (1.3) 20.0 18.2 22.4 Net debt/Ebitda (x) - - 0.8 0.6 0.8 ROE (%) 16.9 19.8 18.5 21.2 20.4	Ebit margin (%)						9.4
Op cashflow growth (% YoY) 201.1 (210.4) nm nm 37.5 Capex/sales (%) 2.0 5.2 2.7 2.4 6.8 Net debt/equity (%) (63.9) (1.3) 20.0 18.2 22.4 Net debt/Ebitda (x) - - 0.8 0.6 0.8 ROE (%) 16.9 19.8 18.5 21.2 20.4	Net profit growth (%)	54.7		(0.4)		25.2	5.8
Capex/sales (%) 2.0 5.2 2.7 2.4 6.8 Net debt/equity (%) (63.9) (1.3) 20.0 18.2 22.4 Net debt/Ebitda (x) - - 0.8 0.6 0.8 ROE (%) 16.9 19.8 18.5 21.2 20.4	Op cashflow growth (% YoY)	201.1					37.5
Net debt/equity (%) (63.9) (1.3) 20.0 18.2 22.4 Net debt/Ebitda (x) - - 0.8 0.6 0.8 ROE (%) 16.9 19.8 18.5 21.2 20.4	Capex/sales (%)			2.7		2.4	6.8
ROE (%) 16.9 19.8 18.5 21.2 20.4	Net debt/equity (%)	(63.9)	(1.3)	20.0		18.2	22.4
	Net debt/Ebitda (x)	-	-	0.8		0.6	0.8
ROIC (%) 49.8 38.4 21.9 22.0 20.8	ROE (%)	16.9					
	DOIC (0/)	49.8	38.4	21.9		22.0	20.8

Source: www.clsa.com

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On the double

We increase our PE-based target price from RM1.95 to RM2.08 as we roll forward our earnings base year to FY25.

SunCon: target price calculation									
PE method of valuation	Current	Previously							
Earnings (25CL) (RMm)	188	178							
PE multiple applied (x)	14	14							
(a) Total for construction + precast (RMm)	2,630	2,485							
(b) Solar (RMm)	64	29							
(c) Total (RMm)	2,694	2,514							
Number of shares (m)	1,293	1,293							
Value per share/target price (RM)	2.08	1.95							

Source: CLSA



Our target price is derived from 14.0x 24CL earnings, one standard deviation above the 10-year mean PE for the KL Construction index. We accord an above-sector average PE, given the company's flow of internal jobs and strong balance sheet. We also include solar segment valuations based on 21 year concession and a WACC of 7%.

Investment risks

The main concern is construction risk. Specific risks include lower-than-expected margins (below 5-8%) or if the amount of projects secured falls below our expectation, either due to an inability to secure projects or project rollout delays. Higher-than-expected steel price increases could cut into margins as SunCon hedges steel needs for a future six-month period. On the precast segment, another risk is margin recovery timing, currently in the doldrums due to competition. Prolonged Covid-19 could also reduce operating efficiency.





3



Detailed financials

Profit & Loss (RMm)			_	_			
Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Revenue	1,769	1,553	1,729	2,155	2,562	2,888	2,776
Cogs (ex-D&A)	(1,587)	(1,429)	(1,566)	(1,945)	(2,332)	(2,606)	(2,467)
Gross Profit (ex-D&A)	181	124	164	210	231	282	309
Research & development costs	-	-	-	-	-	-	-
Selling & marketing expenses	-	-	-	-	-	-	-
Other SG&A	-	-	-	-	-	-	-
Other Op Expenses ex-D&A	-	-	-	-	-	-	-
Op Ebitda	181	124	164	210	231	282	309
Depreciation/amortisation	(40)	(33)	(27)	(24)	(34)	(38)	(49)
Op Ebit	141	91	136	187	197	243	260
Interest income	25	17	16	14	12	11	15
Interest expense	(13)	(7)	(5)	(18)	(25)	(31)	(42)
Net interest inc/(exp)	12	10	11	(4)	(13)	(20)	(27)
Associates/investments	4	0	5	2	2	2	2
Forex/other income	-	-	-	-	-	-	-
Asset sales/other cash items	-	-	-	-	-	-	-
Provisions/other non-cash items	-	-	-	-	-	-	-
Asset revaluation/Exceptional items	-	-	-	-	-	-	-
Profit before tax	157	101	152	184	186	225	235
Taxation	(27)	(28)	(41)	(45)	(37)	(45)	(47)
Profit after tax	130	73	111	139	148	180	188
Preference dividends	-	-	-	-	-	-	-
Profit for period	130	73	111	139	148	180	188
Minority interest	(1)	(1)	2	4	(7)	(3)	0
Net profit	129	73	113	142	142	178	188
Extraordinaries/others	0	0	0	0	0	0	0
Profit avail to ordinary shares	129	73	113	142	142	178	188
Dividends	(90)	(52)	(68)	(71)	(85)	(97)	(103)
Retained profit	39	21	45	71	56	81	84
Adjusted profit	129	73	113	142	142	178	188
EPS (sen)	10.0	5.6	8.7	11.0	11.0	13.7	14.5
Adj EPS [pre excep] (sen)	10.0	5.6	8.7	11.0	11.0	13.7	14.5
Core EPS (sen)	10.0	5.6	8.7	11.0	11.0	13.7	14.5
DPS (sen)	7.0	4.0	5.3	5.5	6.6	7.5	8.0

Profit & loss ratios

Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Growth (%)							
Revenue growth (% YoY)	(21.6)	(12.2)	11.4	24.6	18.9	12.7	(3.9)
Ebitda growth (% YoY)	(15.5)	(31.6)	32.0	28.5	9.7	22.1	9.8
Ebit growth (% YoY)	(12.9)	(35.8)	50.5	36.9	5.5	23.8	6.7
Net profit growth (%)	(1.5)	(43.7)	54.7	26.4	(0.4)	25.2	5.8
EPS growth (% YoY)	(1.5)	(43.7)	54.7	26.4	(0.4)	25.2	5.8
Adj EPS growth (% YoY)	(1.5)	(43.7)	54.7	26.4	(0.4)	25.2	5.8
DPS growth (% YoY)	0.0	(42.9)	31.3	4.8	20.0	13.6	6.7
Core EPS growth (% YoY)	(1.5)	(43.7)	54.7	26.4	(0.4)	25.2	5.8
Margins (%)							
Gross margin (%)	10.2	8.0	9.5	9.8	9.0	9.7	11.1
Ebitda margin (%)	10.2	8.0	9.5	9.8	9.0	9.7	11.1
Ebit margin (%)	8.0	5.8	7.9	8.7	7.7	8.4	9.4
Net profit margin (%)	7.3	4.7	6.5	6.6	5.5	6.1	6.8
Core profit margin	7.3	4.7	6.5	6.6	5.5	6.1	6.8
Op cashflow margin	9.0	4.7	12.6	(11.1)	(1.6)	6.5	9.3
Returns (%)							
ROE (%)	21.3	11.6	16.9	19.8	18.5	21.2	20.4
ROA (%)	6.3	3.4	5.3	6.9	6.5	6.9	6.6
ROIC (%)	42.4	24.6	49.8	38.4	21.9	22.0	20.8
ROCE (%)	64.1	35.0	48.8	34.9	21.0	22.0	21.3
Other key ratios (%)							
Effective tax rate (%)	17.2	27.5	27.3	24.6	20.0	20.0	20.0
Ebitda/net int exp (x)	-	-	-	50.7	17.8	14.2	11.5
Exceptional or extraord. inc/PBT (%)	0.0	-	-	-	-	-	-
Dividend payout (%)	70.0	71.0	60.3	49.9	60.2	54.6	55.0

Source: www.clsa.com









Balance sheet (RMm)

Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Cash & equivalents	693	640	696	492	453	604	814
Accounts receivable	818	1.048	850	989	1,404	1,582	1,521
Inventories	25	34	46	53	53	53	53
Other current assets	174	20	20	104	88	91	91
Current assets	1,710	1,742	1,612	1,637	1,999	2,331	2,479
Fixed assets	139	104	125	372	408	440	580
Investments	49	49	127	223	223	223	223
Goodwill	4	4	0	0	0	0	0
Other intangible assets	0	0	0	0	0	0	0
Other non-current assets	4	7	1	4	4	4	4
Total assets	1,905	1,906	1,864	2,236	2,634	2,998	3,287
Short term loans/OD	233	234	93	172	172	172	172
Accounts payable	885	955	891	917	1,099	1,228	1,162
Accrued expenses	-	-	-	-	-	-	-
Taxes payable	1	4	7	7	7	7	7
Other current liabs	0	2	1	8	8	8	8
Current liabilities	1,120	1,195	992	1,103	1,285	1,415	1,349
Long-term debt/leases/other	53	67	145	309	459	609	879
Convertible bonds	-	-	-	-	-	-	-
Provisions/other LT liabs	107	6	10	3	3	3	3
Total liabilities	1,280	1,267	1,147	1,415	1,747	2,027	2,231
Share capital	259	259	259	259	259	259	259
Retained earnings	399	410	471	516	575	657	741
Reserves/others	(35)	(31)	(30)	(37)	(37)	(37)	(37)
Shareholder funds	623	637	699	737	796	878	963
Minorities/other equity	2	2	18	84	90	93	93
Total equity	625	639	717	821	887	971	1,056
Total liabs & equity	1,905	1,906	1,864	2,236	2,634	2,998	3,287
Total debt	286	301	238	481	631	781	1,051
Net debt	(407)	(339)	(458)	(11)	177	176	237
Adjusted EV	2,016	2,082	1,902	2,318	2,513	2,515	2,576
BVPS (sen)	48.2	49.3	54.1	57.0	61.6	67.9	74.5

Balance sheet ratios

Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Key ratios							
Current ratio (x)	1.5	1.5	1.6	1.5	1.6	1.6	1.8
Growth in total assets (% YoY)	5.1	0.1	(2.2)	20.0	17.8	13.8	9.6
Growth in capital employed (% YoY)	(1.2)	37.0	(13.6)	212.9	31.4	7.9	12.6
Net debt to operating cashflow (x)	-	-	-	-	(4.5)	0.9	0.9
Gross debt to operating cashflow (x)	1.8	4.2	1.1	(2.0)	(15.8)	4.2	4.1
Gross debt to Ebitda (x)	1.6	2.4	1.5	2.3	2.7	2.8	3.4
Net debt/Ebitda (x)	-	-	-	-	0.8	0.6	0.8
Gearing							
Net debt/equity (%)	(65.0)	(53.1)	(63.9)	(1.3)	20.0	18.2	22.4
Gross debt/equity (%)	45.8	47.1	33.2	58.6	71.1	80.4	99.5
Interest cover (x)	12.6	15.6	33.2	11.1	8.3	8.2	6.5
Debt cover (x)	0.6	0.2	0.9	(0.5)	(0.1)	0.2	0.2
Net cash per share (sen)	31.5	26.2	35.4	0.8	(13.7)	(13.7)	(18.3)
Working capital analysis							
Inventory days	6.3	7.6	9.4	9.3	8.4	7.5	7.9
Debtor days	175.7	219.4	200.4	155.7	170.4	188.7	204.0
Creditor days	216.1	235.1	215.3	169.7	157.8	162.9	176.9
Working capital/Sales (%)	7.4	9.1	1.0	10.0	16.9	16.8	17.6
Capital employed analysis							
Sales/Capital employed (%)	809.4	518.5	668.0	266.1	240.8	251.6	214.7
EV/Capital employed (%)	922.4	695.4	734.7	286.3	236.2	219.1	199.2
Working capital/Capital employed (%)	59.7	47.2	6.4	26.5	40.7	42.2	37.8
Fixed capital/Capital employed (%)	63.5	34.7	48.2	45.9	38.3	38.3	44.9
Other ratios (%)							
PB (x)	4.0	3.9	3.5	3.3	3.1	2.8	2.6
EV/Ebitda (x)	11.1	16.8	11.6	11.0	10.9	8.9	8.3
EV/OCF (x)	12.7	28.8	8.7	(9.7)	(63.2)	13.4	10.0
EV/FCF (x)	13.1	28.8	10.4	(6.6)	(22.9)	21.4	38.0
EV/Sales (x)	1.1	1.3	1.1	1.1	1.0	0.9	0.9
Capex/depreciation (%)	11.7	0.0	127.0	470.6	206.7	183.9	384.1

Source: www.clsa.com





Cashflow (RMm)

Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Operating profit	141	91	136	187	197	243	260
Operating adjustments	0	12	0	0	0	0	0
Depreciation/amortisation	40	33	27	24	34	38	49
Working capital changes	28	(29)	83	(382)	(233)	(49)	(4)
Interest paid / other financial expenses	(13)	(6)	(4)	(18)	0	0	0
Tax paid	(38)	(29)	(29)	(51)	(37)	(45)	(47)
Other non-cash operating items	1	0	4	0	0	0	0
Net operating cashflow	158	72	218	(240)	(40)	187	258
Capital expenditure	(5)	0	(35)	(112)	(70)	(70)	(190)
Free cashflow	154	72	183	(352)	(110)	117	68
Acq/inv/disposals	(47)	-	(53)	-	-	-	-
Int, invt & associate div	25	17	34	29	12	11	15
Net investing cashflow	(26)	17	(54)	(83)	(58)	(59)	(175)
Increase in loans	162	(85)	(71)	233	150	150	270
Dividends	(91)	(62)	(52)	(90)	(89)	(98)	(103)
Net equity raised/others	-	-	-	0	-	0	0
Net financing cashflow	72	(147)	(122)	143	61	52	167
Incr/(decr) in net cash	204	(58)	42	(180)	(37)	180	250
Exch rate movements	6	4	14	(24)	(2)	(29)	(40)
Opening cash	484	693	640	696	492	453	604
Closing cash	693	640	696	492	453	604	814
OCF PS (sen)	12.3	5.6	16.8	(18.6)	(3.1)	14.5	20.0
FCF PS (sen)	11.9	5.6	14.2	(27.2)	(8.5)	9.1	5.2

Cashflow ratio analysis

Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Growth (%)							
Op cashflow growth (% YoY)	(0.7)	(54.3)	201.1	(210.4)	nm	nm	37.5
FCF growth (% YoY)	48.8	(52.9)	152.9	(292.5)	-	-	(42.2)
Capex growth (%)	(91.6)	(100.0)	-	221.1	(37.4)	0.0	171.4
Other key ratios (%)							
Capex/sales (%)	0.3	0.0	2.0	5.2	2.7	2.4	6.8
Capex/op cashflow (%)	3.0	0.0	16.0	(46.5)	(175.9)	37.3	73.7
Operating cashflow payout ratio (%)	57.1	71.5	31.2	-	-	51.7	40.1
Cashflow payout ratio (%)	57.1	71.5	31.2	-	-	51.7	40.1
Free cashflow payout ratio (%)	58.9	71.5	37.1	-	-	82.5	152.4

DuPont analysis

Dai one analysis							
Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Ebit margin (%)	8.0	5.8	7.9	8.7	7.7	8.4	9.4
Asset turnover (x)	1.0	0.8	0.9	1.1	1.1	1.0	0.9
Interest burden (x)	1.1	1.1	1.1	1.0	0.9	0.9	0.9
Tax burden (x)	0.8	0.7	0.7	0.8	0.8	0.8	0.8
Return on assets (%)	6.3	3.4	5.3	6.9	6.5	6.9	6.6
Leverage (x)	3.1	3.0	2.8	2.7	2.9	3.0	3.1
ROE (%)	21.3	11.6	16.9	19.8	18.5	21.2	20.4

EVA® analysis

Year to 31 December	2019A	2020A	2021A	2022A	2023CL	2024CL	2025CL
Ebit adj for tax	117	66	99	141	157	195	208
Average invested capital	275	266	199	366	717	886	1,001
ROIC (%)	42.4	24.6	49.8	38.4	21.9	22.0	20.8
Cost of equity (%)	10.9	10.9	10.9	10.9	10.9	10.9	10.9
Cost of debt (adj for tax)	4.1	3.6	3.6	3.8	4.0	4.0	4.0
Weighted average cost of capital (%)	10.9	10.9	10.9	10.9	10.9	10.9	10.9
EVA/IC (%)	31.5	13.7	38.9	27.5	11.0	11.1	9.9
EVA (RMm)	87	37	77	101	79	98	99

Source: www.clsa.com



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Companies mentioned

SunCon (SCGB MK - RM1.91 - OUTPERFORM) Daiso (N-R) K2 Strategic Infrastructure Malaysia (N-R) Kajima (1812 JP - ¥2,327 - BUY) Nippon Express (9147 JP - ¥7,664 - U-PF)

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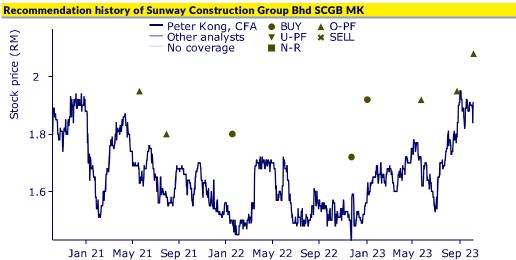




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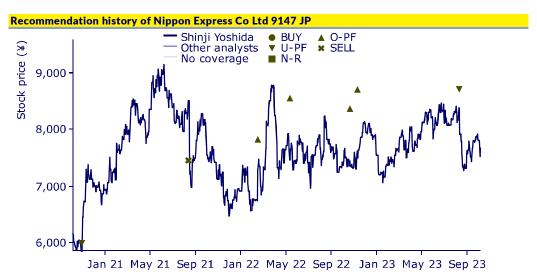
Important disclosures



Date	Rec	Target	Date	Rec	Target
LATEST	O-PF	2.08	23 Nov 2022	BUY	1.72
24 Aug 2023	O-PF	1.95	17 Jan 2022	BUY	1.80
23 May 2023	O-PF	1.92	30 Jul 2021	O-PF	1.80
03 Jan 2023	BUY	1.92	21 May 2021	O-PF	1.95

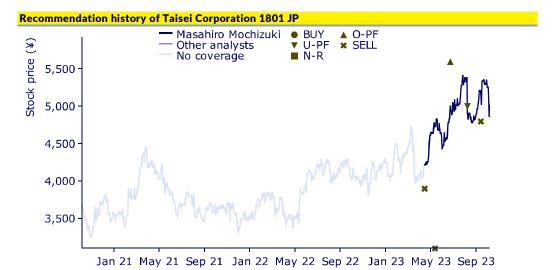
Source: CLSA





Date	Rec	Target	Date	Rec	Target
09 Aug 2023	U-PF	8,700.00	15 Feb 2022	O-PF	7,820.00
09 Nov 2022	O-PF	8,700.00	13 Aug 2021	SELL	7,450.00
20 Oct 2022	O-PF	8,360.00	31 Oct 2020	U-PF	5,990.00
12 May 2022	O-PF	8,550.00			

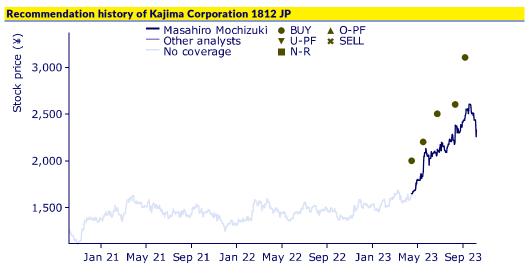
Source: CLSA



Date Rec Date Rec **Target Target** 12 Sep 2023 SELL 4,800.00 12 May 2023 SELL 3,100.00 07 Aug 2023 U-PF 5,000.00 14 Apr 2023 SELL 3,900.00 22 Jun 2023 O-PF 5,600.00

Source: CLSA





Date	Rec	Target	Date	Rec	Target
04 Sep 2023	BUY	3,100.00	15 May 2023	BUY	2,200.00
09 Aug 2023	BUY	2,600.00	14 Apr 2023	BUY	2,000.00
22 Jun 2023	BUY	2,500.00			

Source: CLSA

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